Condensed Interim Report 31 December 2024





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Westlawn Finance Limited Directors' report 31 December 2024

The directors present their report, together with the interim condensed financial statements, on the consolidated entity (referred to hereafter as the 'consolidated group' or 'group') consisting of Westlawn Finance Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2024.

Directors

The following persons were directors of Westlawn Finance Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Mark Charles Dougherty Geoffrey Dean Scofield Andrew Harry Hayes Andrew Michael Dougherty Cameron Scott McCullagh Andrew Douglas Bennett

Principal activities

During the financial half-year the principal continuing activities of the consolidated group consisted of:

- Financier
- Insurance Broker

Dividends

Dividends paid during the financial half-year were as follows:

| | Consolida Half-year ended 31 December 2024 \$ | ted Group Half-year ended 31 December 2023 \$ |
|---|--|--|
| Interim dividend for the year ended 30 June 2024 of 20.2622 cents per Ordinary Share franked at the rate of 30% Final dividend for the year ended 30 June 2023 of 20.2622 cents per Ordinary Share franked at | - | 3,000,000 |
| the rate of 30% | | 3,000,000 |
| | | 6,000,000 |

On 29 January 2025 the directors declared an interim dividend for the year ending 30 June 2025 of 6.7541 cents per ordinary share to be paid on 30 January 2025, a total estimated distribution of \$1,000,000 based on the number of ordinary shares on issue as at the date of declaration of the dividend. The financial effect of dividends declared after the reporting date are not reflected in the 31 December 2024 financial statements and will be recognised in subsequent financial reports.

Review of operations

The profit for the consolidated group after providing for income tax and non-controlling interest amounted to \$2,483,260 (31 December 2023: \$2,755,857).

A further analysis of the perfomance of the Consolidated Group is provided below.

Westlawn Finance Limited Directors' report 31 December 2024

| | Half-year ended 31 December 2024 \$ | Half-year ended 31 December 2023 \$ | Change \$ | Change % |
|---|---|---|--------------|-------------|
| Profit before income tax contributed by: | | | | |
| Finance business | 3,302,570 | 3,962,861 | (660,291) | (17%) |
| Insurance broking business | 1,680,043 | 1,565,586 | 114,457 | 7% |
| Profit before income tax expense | 4,982,613 | 5,528,447 | (545,834) | |
| Less: Income tax expense | (1,552,135) | (1,671,390) | 119,255 | (7%) |
| Less: Non-controlling interest | (947,218) | (1,101,200) | 153,982 | (14%) |
| Profit after income tax expense and non-controlling | | | | |
| interest | 2,483,260 | 2,755,857 | (272,597) | |

Significant changes in the state of affairs

There were no significant changes in the state of affairs of the consolidated group during the financial half-year.

Matters subsequent to the end of the financial half-year

Apart from the dividend declared as discussed above, no other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated group's operations, the results of those operations, or the consolidated group's state of affairs in future financial years.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Mark Charles Dougherty

Chairman

18 February 2025 Grafton



AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the review of the condensed consolidated interim financial report of Westlawn Finance Limited for the half-year ended 31 December 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (b) any applicable code of professional conduct in relation to the review.

This declaration is in respect of Westlawn Finance Limited and the entities it controlled during the period.

R A Watkinson Partner

Robina, Queensland 18 February 2025

Westlawn Finance Limited Interim condensed statement of profit or loss and other comprehensive income For the half-year ended 31 December 2024

| | | Consolidat Half-year | ed Group Half-year |
|--|------|------------------------------|------------------------------|
| | Note | ended 31 December 2024 | ended 31 December 2023 |
| | | \$ | \$ |
| Revenue | | | |
| Interest income | | 9,068,449 | 9,406,321 |
| Interest expense | | (5,248,626) | (4,847,965) |
| Net interest income | | 3,819,823 | 4,558,356 |
| Non-interest revenue | 3 | 19,944,785 | 17,341,130 |
| Other income | 4 | 11,897 | 227,926 |
| Total revenue after interest expense | | 23,776,505 | 22,127,412 |
| Expenses | | | |
| Bad debts written off | | (275,451) | (201,989) |
| Impairment of loans and advances | | (362,696) | 36,294 |
| Computer & IT expenses | | (715,528) | (487,357) |
| Depreciation and amortisation expense | 5 | (1,855,528) | (1,802,219) |
| Employee benefits expense | | (6,390,698) | (5,952,347) |
| Fees and commission paid | | (5,015,858) | (4,623,167) |
| Legal and credit expenses | | (1,637,415) | (1,126,484) |
| Loss on disposal of assets | _ | (15,488) | (56,822) |
| Other expenses Total expenses | 5 | (2,525,230) | (2,384,874) (16,598,965) |
| rotal expenses | | (18,793,892) | (10,596,965) |
| Profit before income tax expense | | 4,982,613 | 5,528,447 |
| Income tax expense | | (1,552,135) | (1,671,390) |
| Profit after income tax expense for the half-year | | 3,430,478 | 3,857,057 |
| Other comprehensive income for the half-year, net of tax | | | <u> </u> |
| Total comprehensive income for the half-year | | 3,430,478 | 3,857,057 |
| Profit for the half-year is attributable to: | | | |
| Non-controlling interest | | 947,218 | 1,101,200 |
| Owners of Westlawn Finance Limited | | 2,483,260 | 2,755,857 |
| | | 3,430,478 | 3,857,057 |
| Total comprehensive income for the half-year is attributable to: | | | |
| Non-controlling interest | | 947,218 | 1,101,200 |
| Owners of Westlawn Finance Limited | | 2,483,260 | 2,755,857 |
| | | 3,430,478 | 3,857,057 |

Westlawn Finance Limited Interim condensed statement of financial position As at 31 December 2024

| | | Consolidated Group | | |
|---|------|--------------------|--------------|--|
| | | 31 December | 30 June | |
| | Note | 2024 | 2024 | |
| | | \$ | \$ | |
| Assets | | | | |
| Cash and cash equivalents | 6 | 44,570,370 | 47,013,802 | |
| Trade and other receivables | 7 | 2,544,406 | 1,903,003 | |
| Investments | 8 | 463,865 | 455,090 | |
| Other assets | 9 | 729,143 | 554,052 | |
| Loans & advances | 10 | 133,970,691 | 133,200,983 | |
| Financial assets at fair value through other comprehensive income | 11 | 133,370,031 | 202,584 | |
| Other financial assets | 12 | 45,044,665 | 47,381,925 | |
| Property, plant and equipment | 13 | 6,697,876 | 5,832,723 | |
| Right-of-use assets | 14 | 874,705 | 701,523 | |
| Intangibles | 15 | 38,402,376 | 39,333,841 | |
| Deferred tax assets | 16 | 381,176 | 364,206 | |
| Deferred tax dissets | 10 | | 304,200 | |
| Total assets | | 273,679,273 | 276,943,732 | |
| Liabilities | | | | |
| Trade and other payables | 17 | 9,365,506 | 11,365,357 | |
| Interest bearing liabilities | 18 | 206,421,247 | 208,610,046 | |
| Lease liabilities | 19 | 941,629 | 762,089 | |
| Income tax | 20 | 1,496,495 | 963,000 | |
| Provisions | 21 | 2,732,727 | 2,605,298 | |
| Financial liabilities | 22 | 12,510,000 | 12,223,000 | |
| Other | 23 | - | 101,000 | |
| Deferred tax liabilities | 24 | 5,287,804 | 6,211,555 | |
| Total liabilities | | 238,755,408 | 242,841,345 | |
| | | | | |
| Net assets | | 34,923,865 | 34,102,387 | |
| Equity | | | | |
| Issued capital | 25 | 24,094,643 | 24,094,643 | |
| Reserves | 26 | (10,839,252) | (10,463,918) | |
| Retained profits | | 10,594,902 | 8,023,308 | |
| Equity attributable to the owners of Westlawn Finance Limited | | 23,850,293 | 21,654,033 | |
| Non-controlling interest | | 11,073,572 | 12,448,354 | |
| Total equity | | 34,923,865 | 34,102,387 | |
| i Otal Equity | | 34,323,003 | 54,102,367 | |

Westlawn Finance Limited Interim condensed statement of changes in equity For the half-year ended 31 December 2024

| Consolidated Group | Issued capital \$ | Reserves \$ | Retained profits \$ | Non- controlling interest \$ | Total equity |
|---|-------------------------|-----------------|---|--|----------------------------|
| Balance at 1 July 2023 | 24,094,643 | (6,651,564) | 13,573,574 | 12,858,066 | 43,874,719 |
| Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax | - - | <u>-</u> | 2,755,857 <u>-</u> | 1,101,200 | 3,857,057 |
| Total comprehensive income for the half-year | - | - | 2,755,857 | 1,101,200 | 3,857,057 |
| Transfer from reserves on disposal of property | - | (175,540) | 175,540 | - | - |
| Transactions with owners in their capacity as owners: Option to acquire further interest in subsidiary Dividends paid (note 27) | - - | (3,101,000) | (6,000,000) | - (1,560,000) | (3,101,000) (7,560,000) |
| Balance at 31 December 2023 | 24,094,643 | (9,928,104) | 10,504,971 | 12,399,266 | 37,070,776 |
| | | | | | |
| Consolidated Group | Issued capital \$ | Reserves \$ | Retained profits | Non- controlling interest \$ | Total equity \$ |
| Consolidated Group Balance at 1 July 2024 | capital | | profits | controlling interest | |
| · | capital \$ | \$ | profits \$ | controlling interest \$ | \$ |
| Balance at 1 July 2024 Profit after income tax expense for the half-year Other comprehensive income for the half-year, | capital \$ | \$ | profits \$ 8,023,308 | controlling interest \$ 12,448,354 | \$ 34,102,387 |
| Balance at 1 July 2024 Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax | capital \$ | \$ | profits \$ 8,023,308 2,483,260 | controlling interest \$ 12,448,354 947,218 | \$ 34,102,387 3,430,478 |
| Balance at 1 July 2024 Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax Total comprehensive income for the half-year Transfer from reserves on disposal of | capital \$ | \$ (10,463,918) | profits \$ 8,023,308 2,483,260 - 2,483,260 | controlling interest \$ 12,448,354 947,218 | \$ 34,102,387 3,430,478 |

Westlawn Finance Limited Interim condensed statement of cash flows For the half-year ended 31 December 2024

| | Note | Consolidat Half-year ended 31 December 2024 \$ | ed Group Half-year ended 31 December 2023 \$ |
|--|------|---|--|
| Cash flows from operating activities Interest & rent received from external investments Other receipts Payments to suppliers and employees | | 9,165,271 20,778,442 (19,125,515) | 9,515,920 18,514,855 (16,399,699) |
| Interest and other finance costs paid Income taxes paid | | 10,818,198 (5,298,583) (1,959,362) | 11,631,076 (4,835,324) (2,441,946) |
| Net cash from operating activities | | 3,560,253 | 4,353,806 |
| Cash flows from investing activities Payments for investments Payments for plant and equipment Payments for intangibles Payments for land & buildings Proceeds from disposal of investments Proceeds from disposal of property, plant and equipment Dividends & distributions received Net loans (advanced)/repaid | | (18,861,490) (626,258) (609,620) (449,936) 21,404,455 28,484 312,610 (2,561,310) | (15,057,118) (249,794) (250,000) - 6,115,576 1,234,868 137,927 30,244,384 |
| Net cash from/(used in) investing activities | | (1,363,065) | 22,175,843 |
| Cash flows from financing activities Net (decrease)/increase in unsecured notes Repayment of lease liabilities Dividends paid Dividends paid (non-controlling interest) | 27 | (2,188,798) (129,822) - (2,322,000) | (18,339,126) (125,609) (6,000,000) (1,560,000) |
| Net cash used in financing activities | | (4,640,620) | (26,024,735) |
| Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year | | (2,443,432) 47,013,802 | 504,914 36,484,360 |
| Cash and cash equivalents at the end of the financial half-year | | 44,570,370 | 36,989,274 |

Note 1. General information

The interim condensed financial statements cover Westlawn Finance Limited as a consolidated group consisting of Westlawn Finance Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Westlawn Finance Limited's functional and presentation currency.

Westlawn Finance Limited is an unlisted public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Westlawn Building 22 Queen Street GRAFTON NSW 2460

A description of the nature of the consolidated group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 18 February 2025. The directors have the power to amend and reissue the financial statements.

Note 2. Material accounting policy information

These general purpose financial statements for the interim half-year reporting period ended 31 December 2024 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These interim condensed general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2024 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The consolidated group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Note 3. Non-interest revenue

| | Consolidated Group | |
|---|---|---|
| | Half-year ended 31 December 2024 | Half-year ended 31 December 2023 |
| | \$ | \$ |
| Fee revenue | 11,941,134 | 9,660,211 |
| Administration fees | 536,968 | 747,960 |
| Commission | 5,460,759 | 5,449,480 |
| Dividends | - | 3,039 |
| Rent | 113,168 | 45,308 |
| Trust distributions | 312,610 | 134,887 |
| Bad debts recovered | 26,112 | 33,069 |
| Net gain on disposal of plant & equipment | 11,194 | 8,171 |
| Other revenue | 1,542,840 | 1,259,005 |
| Non-interest revenue | 19,944,785 | 17,341,130 |

Note 4. Other income

| | Consolida Half-year ended 31 December 2024 | ted Group Half-year ended 31 December 2023 |
|---|--|--|
| | \$ | \$ |
| Net gain on disposal of property Net gain on disposal of financial assets Net gain on disposal of other | - 11,897 | 219,125 - 8,801 |
| Other income | 11,897 | 227,926 |
| other income | | 227,320 |
| Note 5. Expenses | | |
| | Consolida Half-year ended 31 December 2024 \$ | ted Group Half-year ended 31 December 2023 \$ |
| Profit before income tax includes the following specific expenses: | | |
| Depreciation Buildings | 50,621 | 39,397 |
| Plant and equipment Buildings right-of-use assets | 103,717 136,180 | 148,019 96,180 |
| buildings right of use ussets | | |
| Total depreciation | 290,518 | 283,596 |
| | | |
| Amortisation Patents and trademarks | 56,070 | 56,070 |
| Customer lists | 1,426,471 | 1,382,150 |
| Software | 67,179 | 67,274 |
| Leasehold improvements | 15,290 | 13,129 |
| | | |
| Total amortisation | 1,565,010 | 1,518,623 |
| Total depreciation and amortisation | 1,855,528 | 1,802,219 |
| Other expenses | | |
| Advertising & marketing | 389,882 | 316,531 |
| Auditors' remuneration | 124,809 | 90,168 |
| Insurance | 305,819 | 305,126 |
| Management fees | 144,065 | 138,794 |
| Office administration | 44,890 | 56,042 |
| Other operating expenses | 407,280 | 499,668 |
| Payroll tax | 429,207 | 453,489 |
| Rent & occupancy costs | 285,530 | 219,436 |
| Staff travel, training & welfare | 283,624 | 199,780 |
| Trustee fees | 110,124 | 105,840 |
| Total other expenses | 2,525,230 | 2,384,874 |

Note 6. Cash and cash equivalents

| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
|--|---|-----------------------------------|
| Cash on hand | 9,007 | 9,007 |
| Cash at bank | 41,146,959 | 43,674,366 |
| Cash on deposit | 3,414,404 | 3,330,429 |
| | 44,570,370 | 47,013,802 |
| Amount expected to be recovered within 12 months | 44,570,370 | 47,013,802 |
| Note 7. Trade and other receivables | | |
| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
| | | |
| Trade receivables | 2,639,303 | 1,907,302 |
| Less: Allowance for expected credit losses | (179,418) 2,459,885 | (179,418) 1,727,884 |
| | | |
| Accrued interest & other receivables | 84,521 | 175,119 |
| | 2,544,406 | 1,903,003 |
| Amount expected to be recovered within 12 months | 2,544,406 | 1,903,003 |
| Note 8. Investments | | |
| | Consolidat 31 December 2024 | 30 June 2024 |
| | \$ | \$ |
| Term Business Investment Account | 463,865 | 455,090 |
| Amount expected to be recovered within 12 months | 463,865 | 455,090 |
| Note 9. Other assets | | |
| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
| | | |
| Prepayments Security deposits | 680,828 | 508,030 |
| Security deposits | 48,315 | 46,022 |
| | 729,143 | 554,052 |
| Amount expected to be recovered within 12 months | 729,143 | 554,052 |
| Amount expected to be recovered within 12 months | | 337,032 |

Note 10. Loans & advances

| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
|--|---|-----------------------------------|
| Loans and advances Less: Provision for impairment | 135,500,686 (1,529,995) | 134,368,282 (1,167,299) |
| | 133,970,691 | 133,200,983 |
| Amount expected to be recovered within 12 months Amount expected to be recovered after more than 12 months | 48,935,667 85,035,024 | 52,138,088 81,062,895 |
| | 133,970,691 | 133,200,983 |
| Note 11. Financial assets at fair value through other comprehensive income | | |
| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
| Shares in listed companies | | 202,584 |
| Amount expected to be recovered after more than 12 months | | 202,584 |
| Reconciliation Reconciliation of the fair values at the beginning and end of the current and previous financial half-year are set out below: | | |
| Opening fair value Disposals | 202,584 (202,584) | 202,584 |
| Closing fair value | | 202,584 |
| Refer to note 28 for further information on fair value measurement. | | |
| Note 12. Other financial assets | | |
| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
| Other investments - at amortised cost Units in unitised unit trust | 37,014,665 8,030,000 | 40,031,925 7,350,000 |
| | 45,044,665 | 47,381,925 |
| Amount expected to be recovered after more than 12 months | 45,044,665 | 47,381,925 |

Note 13. Property, plant and equipment

| | Consolidat 31 December 2024 | ed Group 30 June 2024 |
|---|-----------------------------------|-----------------------------|
| | \$ | \$ |
| Land - at independent valuation | 940,000 | 940,000 |
| Buildings - at independent valuation | 2,750,000 | 2,750,000 |
| Less: Accumulated depreciation | (172,173) | (137,688) |
| | 2,577,827 | 2,612,312 |
| Freehold improvements - at cost | 1,958,913 | 1,508,976 |
| Less: Accumulated depreciation | (16,136) | |
| | 1,942,777 | 1,508,976 |
| Leasehold improvements - at cost | 350,479 | 350,479 |
| Less: Accumulated depreciation | (123,180) | (107,890) |
| | 227,299 | 242,589 |
| Plant and equipment - at cost | 1,635,810 | 1,178,581 |
| Less: Accumulated depreciation | (625,837) | (649,735) |
| | 1,009,973 | 528,846 |
| | 6,697,876 | 5,832,723 |
| Amount expected to be recovered after more than 12 months | 6,697,876 | 5,832,723 |
| Refer to note 28 for further information on fair value measurement. | | |
| Note 14. Right-of-use assets | | |
| | Consolidat | ed Group |
| | 31 December | 30 June |
| | 2024 | 2024 |
| | \$ | \$ |
| Land and buildings - right-of-use | 1,421,333 | 1,414,197 |
| Less: Accumulated depreciation | (546,628) | (712,674) |
| | 874,705 | 701,523 |
| Amount expected to be recovered after more than 12 months | 874,705_ | 701,523 |

Note 15. Intangibles

| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
|---|---|-----------------------------------|
| Goodwill - at cost | 26,475,004 | 28,237,298 |
| Less: Impairment | (2,000,000) | (3,762,294) |
| | 24,475,004 | 24,475,004 |
| Patents and trademarks - at cost | 2,172,000 | 2,172,000 |
| Less: Accumulated amortisation | (392,490) 1,779,510 | (336,420) 1,835,580 |
| | 1,779,510 | 1,033,300 |
| Customer lists - at cost | 20,560,452 | 20,658,377 |
| Less: Accumulated amortisation | (8,610,890) | (7,808,595) |
| | 11,949,562 | 12,849,782 |
| Software - at cost | 1,465,813 | 1,367,557 |
| Less: Accumulated amortisation | (1,267,513) | (1,194,082) |
| | 198,300 | 173,475 |
| | 38,402,376 | 39,333,841 |
| Amount expected to be recovered after more than 12 months | 38,402,376 | 39,333,841 |
| Note 16. Deferred tax assets | | |
| | Consolidat 31 December 2024 \$ | ed Group 30 June 2024 \$ |
| Deferred tax asset | 201 176 | 364 306 |
| Deferred tax asset | 381,176 | 364,206 |
| Note 17. Trade and other payables | | |
| | Consolidat 31 December 2024 | ed Group 30 June 2024 |
| | \$ | \$ |
| Trade payables | 1,316,460 | 2,988,435 |
| Insurance broking trust account | 5,452,574 | 5,325,373 |
| GST payable on leases | 1,323,841 | 1,759,200 |
| Insurance premium funding | 40,472 | 161,887 |
| Interest payable | 135,619 | 130,164 |
| BAS payable | 530,475 | 586,169 |
| Other payables | 566,065 | 414,129 |
| | 9,365,506 | 11,365,357 |
| Amount expected to be settled within 12 months | 8,634,997 | 10,326,785 |
| Amount expected to be settled after more than 12 months | 730,509 | 1,038,572 |
| | 9,365,506 | 11,365,357 |

Note 18. Interest bearing liabilities

| | Consolidated Group | | |
|---|---------------------|-----------------|--|
| | 31 December 2024 | 30 June 2024 | |
| | \$ | \$ | |
| Unsecured Notes - at call | 15,147,751 | 16,824,906 | |
| Unsecured Notes - term | 191,273,496 | 191,785,140 | |
| | 206,421,247 | 208,610,046 | |
| Amount expected to be settled within 12 months | 184,885,945 | 182,617,649 | |
| Amount expected to be settled after more than 12 months | 21,535,302 | 25,992,397 | |
| | 206,421,247 | 208,610,046 | |

The Trust Deed dated 1 June 2001 between the Company and the Trustee, governs the terms and conditions on which the Unsecured Notes are created and issued. The Unsecured Notes rank for payment in the event of the winding up of the Company equally with all other unsecured creditors of the Company. Any debenture notes issued by the Company will have priority given by the registration of a charge. The Unsecured Notes are issued subject to the conditions in Schedule 1 of the Trust Deed.

Liquidity risk

Liquidity risk is the risk that Westlawn is unable to meet its financial obligations as they fall due, due to the maturity mismatch in its cash flows. Principally the need to meet the right of noteholders to redeem their funds as required.

Westlawn maintains a liquidity risk management policy that establishes sound practices to manage this mismatch under a range of market conditions. This policy requires Westlawn to, where practicable, maintain a minimum holding of 9% of its total liabilities in liquid assets. Liquidity management is the responsibility of Westlawn's board and executive.

The Company prepares three monthly and twelve monthly cash flow projections as part of its overall liquidity strategy. The Company has at all times on hand cash or cash equivalents sufficient to meet its projected cash needs over the next three months.

Note 19. Lease liabilities

| | Consolidated Group | |
|---|---------------------|-----------------|
| | 31 December 2024 | 30 June 2024 |
| | \$ | \$ |
| Lease liability | 941,629 | 762,089 |
| Amount expected to be settled within 12 months | 258,615 | 220,009 |
| Amount expected to be settled after more than 12 months | 683,014 | 542,080 |
| | 941,629 | 762,089 |
| Note 20. Income tax | | |
| | Consolidated Group | |
| | 31 December 2024 | 30 June 2024 |
| | \$ | \$ |
| Current tax liability | 1,496,495 | 963,000 |
| Amount expected to be settled within 12 months | 1,496,495 | 963,000 |

Note 21. Provisions

| | Consolidated Group | |
|---|---|-----------------|
| | 31 December 2024 | 30 June 2024 |
| | \$ | \$ |
| Annual leave | 1,181,376 | 1,051,753 |
| Long service leave | 1,551,351 | 1,553,545 |
| | 2,732,727 | 2,605,298 |
| Amount expected to be settled within 12 months | 2,583,118 | 2,420,181 |
| Amount expected to be settled after more than 12 months | 149,609 | 185,117 |
| | 2,732,727 | 2,605,298 |
| Note 22. Financial liabilities | | |
| | Consolidat 31 December 2024 \$ | 30 June 2024 |
| | Ŧ | \$ |
| Put option liability | 12,510,000 | 12,223,000 |
| Amount expected to be settled within 12 months Amount expected to be settled after more than 12 months | 5,113,000 7,397,000 | 12,223,000 |
| | 12,510,000 | 12,223,000 |

Put and call options over non-controlling interests

As part of the acquisition of 70% of Equity-One Mortgage Fund Limited (EQ1), the Company entered into a Shareholders Deed with the non-controlling shareholder of EQ1. The Deed contains a number of put and call options that provide the Company an option to acquire, or the non-controlling shareholder to sell, the remaining 30% interest in EQ1 in a series of tranches from 2024 to 2027. The first option became exercisable on 1 September 2024 and was not exercised by either party during the required 30 day trigger window, but remains exercisable in a subsequent year, the new exercise date for this tranche being 1 September 2025.

The financial liability of the put options have been calculated in accordance with the requirements of AASB 132 Financial Instruments: Presentation and based on an estimate of future earnings of EQ1 in order to calculate the potential purchase price, which has then been discounted to present value.

Revaluation of option liabilities

The Company's call options over non-controlling interests are initially recognised at the present value of the amount expected to be paid at the time of exercise with a corresponding entry to other reserves.

At each reporting period, the option liabilities are reassessed to reflect the present value of the Company's best estimate of the amounts to be paid at the time of exercise. Subsequent to initial recognition, the option liability is measured at fair value with any changes recognised directly in equity.

Note 23. Other

| | | | Consolidated Group | |
|--|-------------------------------|---------------------------------------|---|------------------------------------|
| | | | 31 December 2024 | 30 June 2024 |
| | | | \$ | \$ |
| Revenue received in advance | | | | 101,000 |
| Amount expected to be settled within 12 months | | | | 101,000 |
| Note 24. Deferred tax liabilities | | | | |
| | | | Consolidat | ed Group |
| | | | 31 December 2024 | 30 June 2024 |
| | | | \$ | \$ |
| Deferred tax liability | | | 5,287,804 | 6,211,555 |
| Note 25. Issued capital | | | | |
| | 31 December 2024 Shares | Consolid 30 June 2024 Shares | ated Group 31 December 2024 \$ | 30 June 2024 \$ |
| Ordinary shares - fully paid | 14,805,871 | 14,805,871 | | 24,094,643 |
| | | 14,003,071 | | 24,034,043 |
| Note 26. Reserves | | | | |
| | | | Consolidat 31 December 2024 | ed Group 30 June 2024 |
| | | | \$ | \$ |
| Revaluation surplus reserve Financial assets at fair value through other comprehensive inco | me reserve | | 1,670,748 | 1,670,748 88,334 |
| Options reserve | | | _(12,510,000) | (12,223,000) |
| | | | (10,839,252) | (10,463,918) |
| Note 27. Dividends | | | | |
| Dividends paid during the financial half-year were as follows: | | | | |
| | | | Consolidat Half-year | ed Group Half-year |
| | | | ended 31 December 2024 \$ | ended 31 December 2023 \$ |
| Interim dividend for the year ended 30 June 2024 of 20.2622 of the rate of 2004 | ents per Ordinary S | Share franked | | 2 000 000 |
| at the rate of 30% Final dividend for the year ended 30 June 2023 of 20.2622 cen the rate of 30% | ts per Ordinary Sha | re franked at | | 3,000,000 |
| | | | | 6,000,000 |

Note 27. Dividends (continued)

On 29 January 2025 the directors declared an interim dividend for the year ending 30 June 2025 of 6.7541 cents per ordinary share to be paid on 30 January 2025, a total estimated distribution of \$1,000,000 based on the number of ordinary shares on issue as at the date of declaration of the dividend. The financial effect of dividends declared after the reporting date are not reflected in the 31 December 2024 financial statements and will be recognised in subsequent financial reports.

Note 28. Fair value measurement

Fair value hierarchy

The following tables detail the consolidated group's assets and liabilities, measured or disclosed at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3: Unobservable inputs for the asset or liability

| Consolidated Group - 31 December 2024 | Level 1 \$ | Level 2 \$ | Level 3 \$ | Total \$ |
|--|---------------|-----------------------------|------------------------------|-----------------------------------|
| Assets Land and buildings Total assets | | 3,517,827 3,517,827 | | 3,517,827 3,517,827 |
| Liabilities Option liability Total liabilities | - | <u>-</u> - | (12,510,000) (12,510,000) | (12,510,000) (12,510,000) |
| Consolidated Group - 30 June 2024 | Level 1 \$ | Level 2 \$ | Level 3 \$ | Total \$ |
| Assets Financial assets at fair value through OCI - Shares in listed companies Land and buildings Total assets | 202,584 | - 3,552,312 3,552,312 | - - - | 202,584 3,552,312 3,754,896 |
| Liabilities Option liability Total liabilities | <u>-</u> | <u>-</u> | (12,223,000) (12,223,000) | (12,223,000) (12,223,000) |

There were no transfers between levels during the financial half-year.

The carrying amounts of trade and other receivables and trade and other payables are assumed to approximate their fair values due to their short-term nature.

Valuation techniques for fair value measurements categorised within level 2 and level 3

The basis of the valuation of land and buildings is fair value. The land and buildings were last revalued in June 2022 based on independent assessments by a member of the Australian Property Institute having recent experience in the location and category of land and buildings being valued. The directors do not believe that there has been a material movement in fair value since the revaluation date. Valuations are based on current prices for similar properties in the same location and condition.

Land and buildings are shown at fair value, based on periodic, at least every 3 years, valuations by external independent valuers, less subsequent depreciation and impairment for buildings. The valuations are undertaken more frequently if there is a material change in the fair value relative to the carrying amount.

The basis of the valuation of land and buildings is fair value, being the amounts for which the assets could be exchanged between willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition.

Note 28. Fair value measurement (continued)

Level 3 assets and liabilities

Movements in level 3 assets and liabilities during the current financial half-year are set out below:

| | Call options to acquire non- controlling |
|---|--|
| Consolidated Group | interests Total \$ \$ |
| Balance at 1 July 2024 Revaluation of call options | (12,223,000) (12,223,000) (287,000) (287,000) |
| Balance at 31 December 2024 | (12,510,000) (12,510,000) |

Changing one or more inputs would not significantly change the fair value of level 3 financial instruments.

Note 29. Contingent liabilities

The Company has provided guarantees for the performance of various works contracts. These guarantees were predominantly granted to Local Councils to ensure the satisfactory performance of capital works on subdivision projects.

There has been no significant change in contingent liabilities since the last annual reporting date.

| | Consolidate | Consolidated Group | |
|---|---------------------------|-----------------------|--|
| | 31 December 2024 \$ | 30 June 2024 \$ | |
| Contingent liabilities External parties | 61,703 | 61,703 | |

Note 30. Events after the reporting period

Apart from the dividend declared as disclosed in note 27, no other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated group's operations, the results of those operations, or the consolidated group's state of affairs in future financial years.

Westlawn Finance Limited Directors' declaration 31 December 2024

In the directors' opinion:

- the attached interim condensed financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached interim condensed financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Mark Charles Dougherty

18 February 2025 Grafton



INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Westlawn Finance Limited

Report on the Condensed Interim Financial Report

We have reviewed the accompanying interim financial report of Westlawn Finance Limited and its controlled entities ("the company") which comprises the interim condensed consolidated statement of financial position as at 31 December 2024, the interim condensed consolidated statement of profit or loss and other comprehensive income, the interim condensed consolidated statement of changes in equity and the interim condensed consolidated statement of cash flows for the half-year ended on that date, notes to the financial statements, including material accounting policy information and other explanatory notes, and the directors' declaration, for the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Westlawn Finance Limited and its controlled entities is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code

Responsibility of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the interim financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the interim financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

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Auditor's Responsibility

Our responsibility is to express a conclusion on the interim financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the interim financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001.

A review of an interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

HLB Mann Judd Assurance GCNC Pty Ltd Chartered Accountants

HLB Nam Judd

R A Watkinson Partner

Robina, Queensland 18 February 2025